

that is why he would be voting against the approval of the agreement. Council Member Anderson stated that she did not have a problem with the three years. Council Member Reed asked about contracts for wedding receptions and other recurring events at the Memorial Auditorium. Joe Brigilia of VenuWorks stated that he has spoken to those with recurring events and he has followed up with Patricia Green about the August 2014 wedding at Memorial Auditorium. He stated that VenuWorks has done a good job with outreach. He stated that most people are concerned with rent and the stated that those fees are already in place by the City Council. He stated that the building has been undervalued for years. Council Member Reed asked about those City employees that stay to work for VenuWorks if their wages and benefits would stay the same in line with where they are now. Joe Brigilia of VenuWorks stated "yes" and their tenure with the

City would be grandfathered with VenuWorks. Council Member Anderson asked Joe Brigilia how many facilities VenuWorks manages. Joe Brigilia of VenuWorks stated that they manage 43 facilities in 19 communities. Council Member Reed stated that he was torn over the need to increase the usage of the facility, the

overall dollars and the same concern that Council Member McCampbell has about being locked in for three years. He stated that he felt a good promoter promotes 246 days a year. Council Member Anderson stated that she wants to see the loss less and less for Memorial Auditorium and she felt this was the correct

way to do this. Mayor Davidson stated that he agreed with Council Member Anderson that the City Council needed to do something about the deficit. Joe Brigilia of VenuWorks stated that most events are booked six to 12 months in advance. He stated that there were acts that can be bought to jumpstart activity at Memorial Auditorium. He stated that reporting information to the Council will be more than the Council has ever seen in the past. All present had opportunity to speak and nothing additional was filed in the office of the City Clerk.

(VOTE: 4 - "AYES" Reed, Anderson, Davidson and Fleming

1 - "NAY" McCampbell)

ADOPTED

ADJOURNMENT: 5:07 p.m.

APPROVED: December 16, 2013

Kathleen P. Salisbury, MMC
City Clerk

Jim Davidson
Mayor

(See recording on file in the office of the City Clerk for complete discussion and documentation.)